



Member Bio

BUSINESS INFORMATION

Business Name : CHANAKYA & CHANAKYA THE BAG STUDIO

Profession :

Location : OPP. SUR SAGAR (EAST) & MARBLE ARC, OPP. PIZZA HUT, RACE COURCE
Years in this Business: 25 YEARS

Previous Types of Jobs : NA

PERSONAL INFORMATION

FAMILY INFORMATION:

- A. **Spouse:** VANDANA JOSHI
- B. **Children:** VATSAL JOSHI, VEDANT JOSHI
- C. **Animals:**
- D.

Hobbies& Interests: MOVIES & CRICKET

City of Residence:How Long? BY BORN

MISCELLANEOUS

My burning desire is: CROSSING 50 Crores Turn Over – BY 2025

Something no one knows about me:

My key to success : : PASSION TO EXCEL, FOCUSED, DEDICATION & WILL TO MAKE THINGS HAPPEN WITH FOCUS ON CUSTOMER SERVICE

BNI GAINS PROFILE

Goals

Goals are the business or personal objectives you want or need to meet for yourself or the people who are important to you. You need to define your goals and have a clear picture of the other person's goals. The best way to build a relationship with someone is to help them achieve their goals!

Accomplishments

People like to talk about the things they are proud of. Remember, some of your best insight into others comes from knowing what goals they have already achieved. Your knowledge, skills, experiences and values can be surmised from your achievements. Be ready to share your accomplishments with the people you meet.

Interests

Your interests can help you connect with others. Interests are things like playing sports, reading books and listening to music. People like to spend time with those who share their interests. When you and your network source share the same interests, it will strengthen your relationship.

Networks

You have many networks, both formal and informal. A network can be an organization, institution, company or individual you associate with.

Skills

The more you know about the talents and abilities of the people in your network, the better equipped you are to find (and refer!) competent affordable products and services when the need arises. And when you're trying to roundup business opportunities, the more people know about your skills, the better your chances!

Goals

- 1) 10 RETAIL OUTLETS IN AND AROUND VADODARA BY 2025
- 2) To become no. 1 in Gujarat by 2025

Accomplishments:

- 1) OPENING UP 2 EXECUTIVE COMPANY OUTLETS OF VIP & SAFARI AND ONE MORE OUTLETS AT RACE COURSE.
- 2) HAVE A CUSTOMER BASE OF 15000
- 3) Succesfully completed 25 Years of Operations in Vadodara.

Interests: 1) Enhancing customer Service

- 2) Automization of Systems for better control and managing inventory

Networks:

Strong Liasioning with Corporates and PSU's (such as IOCI, ONGC, IPCL, Apollo, Power Grid, Baroda High School, GSFC..)
With more than 15,000 clientele list, we cater to retail clients, NRI's and Corporates

Skills: Relationship Building

Networking
Communicaton Skills
Man Management Skills

How well do you know the people you want to include in your network? Chances are you have a little homework to do. Spend more time with the people you already know and concentrate on learning these five essentials – their goals, accomplishments, interests, networks, and skills. Make sure you give back the same kind of information. The more they know about you, the faster your name will come to mind when an opportunity arises in which your products, services, knowledge, skills or experience might play a part.

BNI *Contact Sphere Planning Worksheet*

Contact Sphere

1. LM WIND POWER BLADES INDIA PVT. LTD.
2. **UNITED WAY OF BARODA**
3. **KOCH CHEMICAL TECHNOLOGY**
4. SUN PHARMACEUTICAL INDUSTRIES LTD
5. GAIL (INDIA) LTD,
6. APOLLO TYRES LTD.
7. POWER GRID CORPORATION OF INDIA LTD.
8. CADILA HEALTH CARE LTD
9. S.K.INFINITETRADE PVT LTD,
10. BENNET PHARMACEUTICALS LIMITED

Contact Sphere Top-3!

What three professions would help you round out your contact sphere?

Make a commitment to your partner to help fill their Contact Sphere by inviting people to BNI that are in their "Top 3!"

Contact Spheres are made up of business or professions that naturally provide a source of referrals for one another. They are in somewhat related but non-competitive businesses. Businesses in the same Contact Sphere have a symbiotic relationship in that they support and enhance one another.

BNI Last 10 Customers Worksheet

Last 10 Customers

1. LM WIND POWER BLADES INDIA PVT. LTD.
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List your last 10 customers. Think about how you can increase the referrals you receive by helping your One-to-One partner understand how to find you more customers like these! Were these customers in a certain kind of business or market? Were these customers in a specific position that you are targeting? Are there other specific companies that you are targeting that are similar to these?

Note: Some professions have confidentiality requirements; if you are in one of these professions you can describe the "qualities" or "characteristics" that make your best customers your best customers.

Top Ten Customer

- ✓ Where did they come from?
- ✓ What did you do for them?
- ✓ Are these average clients?

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